

**AAS – Real Estate to  
BAAS – Business  
Marketing Concentration  
2023-2024 Transfer Pathway**

AAS Degree Requirements							
McLennan Community College							
MCLENNAN	TAMUCT	Course Name	SCH	MCLENNAN	TAMUCT	Course Name	SCH
RELE 1300 <sup>2</sup>	VO--	Contract Forms and Addenda	3	ACNT 1303 <sup>2</sup>	VO--	Introduction to Accounting I	3
RELE 1301 <sup>2</sup>	VO--	Principles of Real Estate I	3	RELE Elective <sup>2</sup>	VO--	Real Estate Elective	3
RELE 1311 <sup>2</sup>	VO--	Law of Contracts Real Estate Contracts	3	CORE 040	CORE 040	Language, Philosophy, & Culture Core	3
BUSI 1301	BUSI 1301	Business Principles	3	MATH 1324	CORE 020	Mathematics for Business & Social Sciences	3
ENGL 1301	CORE 010	Composition I	3	RELE 1325 <sup>2</sup>	VO--	Real Estate Mathematics	3
BCIS 1305 or COSC 1301	BCIS 1305 or COSC 1301	Business Computer Applications or Introduction to Computing	3	ECON 2301	CORE 090	Principles of Macroeconomics	3
RELE 1319 <sup>2</sup>	VO--	Real Estate Finance	3	RELE 2389 <sup>2</sup>	VO--	Internship- Real Estate	3
RELE 2301 <sup>2</sup>	VO--	Law of Agency	3	BMGT 1344 <sup>2</sup>	VO--	Negotiations and Conflict Management	3
RELE 1338 <sup>2</sup>	VO--	Principles of Real Estate II	3	SPCH 1311	CORE 010	Introduction to Speech Communication	3
MRKG 1311 <sup>2</sup>	VO--	Principles of Marketing	3	RELE 2331 <sup>2</sup>	VO--	Real Estate Brokerage	3
<b>Subtotal</b>							<b>60</b>

Additional Lower-Level or Upper-Level Degree Requirements			
McLennan Community College or Texas A&M University – Central Texas			
McLennan Community College	Texas A&M University - Central Texas	Course Name	SCH
CORE 030 <sup>1</sup>	CORE 030	Life and Physical Sciences Core	3
CORE 030 <sup>1</sup>	CORE 030	Life and Physical Sciences Core	3
CORE 050 <sup>1</sup>	CORE 050	Creative Arts Core	3
CORE 060 <sup>1</sup>	CORE 060	American History Core	3
CORE 060 <sup>1</sup>	CORE 060	American History Core	3
CORE 070 <sup>1</sup>	CORE 070	Government/Political Science Core	3
CORE 070 <sup>1</sup>	CORE 070	Government/Political Science Core	3
ECON 2302 <sup>1</sup>	CORE 080	Principles of Microeconomics	3
ACCT 2301 <sup>1</sup>	CORE 090	Principles of Financial Accounting	3
ACCT 2302 <sup>1</sup>	ACCT 2302	Principles of Managerial Accounting	3
MATH 1342 or BUSI 2305 <sup>1,4</sup>	MATH 1342 or BUSI 2305	Elementary Statistical Methods or Business Statistics	3
<b>Subtotal</b>			<b>33</b>

Upper-Level Degree Requirements					
Texas A&M University - Central Texas (TAMUCT)					
TAMUCT	Course Name	SCH	TAMUCT	Course Name	SCH
BUSI 3301	Professionalism and Communication in Business	3	MKTG 4305	Digital and Internet Marketing	3
MGMT 3350	Management and Organizational Behavior	3	BUSI 4301	Business Ethics and Corporate Social Responsibility	3
MKTG 3301	Marketing	3	BUSI 4359	Business Strategy	3
MKTG 3316	Consumer Behavior	3	MKTG 3318	Promotional Strategy	3
FIN 3301 <sup>3</sup>	Financial Management I	3	MKTG 3320	Marketing Research	3
MKTG 4302	Services Marketing	3	MKTG 4316	Marketing Management	3
<b>Subtotal</b>					<b>36</b>
<b>Total</b>					<b>129</b>

**Notes/Comments**

Texas A&M University - Central Texas offers upper-level courses (3xxx-5xxx labeled courses), all lower-level courses (1xxx-2xxx labeled courses) will need to be completed at McLennan College.

For help with pathway planning, student should speak with an [academic advisor](#). This pathway is intended for planning and visualization purposes only.

- Not all Degree Requirement courses are completed with the AAS. Students will need to complete these remaining lower-level courses at McLennan College. Please discuss the consortium agreement procedure with a TAMUCT [financial aid advisor](#).
- This section has the following considerations:
  - May apply conferred Applied Arts and Sciences (A.A.S.) or Certificate of Completion (C.C.)
  - May consist of technical, vocational, or military credit (or a combination)
  - No student will be considered for the BAAS who has less than 12 semester credit hours in the combination of technical, vocational, or military training (12 hours must be technical/vocational training if no military training)
  - With the qualifying 12 semester credit hours, a student may include specified academic electives up to the maximum 36 semester credit hours.
  - A maximum of 36 semester credit hours will be allowed.
  - See the College of Business Administration's academic advisors for more information.
- Other field of study course may be used to satisfy requirement.
- Students may also fulfill this degree requirement by enrolling in BUSI 3311 at TAMUCT.