



**AAS – Real Estate – Brokerage Licensing to  
BAAS – Business  
Marketing Concentration  
2022-2023 Transfer Pathway**



| AAS Degree Requirements             |                        |   |     |   |          |   |           |
|-------------------------------------|------------------------|---|-----|---|----------|---|-----------|
| Austin Community College            |                        |   |     |   |          |   |           |
| ACC                                 | TAMUCT                 | Course Name   | SCH | ACC   | TAMUCT   | Course Name   | SCH       |
| EDUC 1300 or EDUC 1200 <sup>3</sup> | EDUC 1300 or EDUC 1200 | Learning Framework: Effective Strategies for College Success or Learning Framework: Effective Strategies for College Success and KINE 1138 - Self Defense | 3   | Elective <sup>5,7</sup>                         | VOBU     | Elective  | 3         |
| RELE 1406 <sup>4,7</sup>            | VOBU                   | Real Estate Principles  | 4   | GOVT 2306                                       | CORE 070 | Texas State and Local Government                          | 3         |
| RELE 2201 <sup>7</sup>              | VOBU                   | Law of Agency   | 2   | RELE 1325 <sup>7</sup>                          | VOBU     | Real Estate Mathematics                                   | 3         |
| RELE 1211 <sup>7</sup>              | VOBU                   | Law of Contracts  | 2   | ECON 2301                                       | CORE 090 | Principles of Macroeconomics                              | 3         |
| RELE 1200 <sup>7</sup>              | VOBU                   | Real Estate Contract Forms and Addenda  | 2   | Elective <sup>5</sup> or RELE 2367 <sup>7</sup> | VOBU     | Elective or Practicum (or Field Experience) – Real Estate | 3         |
| RELE 1219 <sup>7</sup>              | VOBU                   | Real Estate Finance   | 2   | MATH 1324                                       | CORE 020 | Mathematics for Business & Social Sciences                | 3         |
| Elective <sup>5,7</sup>             | VOBU                   | Elective  | 3   | RELE 2331 <sup>6,7</sup>                        | VOBU     | Real Estate Brokerage                                     | 3         |
| BUSI 1301                           | CORE 090               | Business Principles   | 3   | CORE 040  | CORE 040 | Language, Philosophy, & Culture Core Selection            | 3         |
| ENGL 1301                           | CORE 010               | English Composition I   | 3   | Elective <sup>5</sup> or RELE 2388 <sup>7</sup> | VOBU     | Elective or Internship – Real Estate                      | 3         |
| COSC 1301                           | COSC 1301              | Introduction to Computing   | 3   | Elective <sup>5,7</sup>                         | VOBU     | Elective  | 3         |
| RELE 1321 or MRKG 1311 <sup>7</sup> | VOBU                   | Real Estate Marketing or Principles of Marketing  | 3   |   |          |   |           |
| <b>Subtotal</b>                     |                        |   |     |   |          |   | <b>60</b> |

| Additional Lower-Level or Upper-Level Degree Requirements        |                                      |   |           |
|--|--------------------------------------|---|-----------|
| Austin Community College or Texas A&M University – Central Texas |                                      |   |           |
| Austin Community College   | Texas A&M University - Central Texas | Course Name   | SCH       |
| SPCH 1311 <sup>1</sup>   | CORE 010                             | Introduction to Speech Communication                  | 3         |
| CORE 030 <sup>1</sup>  | CORE 030                             | Life and Physical Science Core Selection              | 3         |
| CORE 030 <sup>1</sup>  | CORE 030                             | Life and Physical Science Core Selection              | 3         |
| CORE 050 <sup>1</sup>  | CORE 050                             | Creative Arts Core Selection                          | 3         |
| CORE 060 <sup>1</sup>  | CORE 060                             | American History Core Selection                       | 3         |
| CORE 060 <sup>1</sup>  | CORE 060                             | American History Core Selection                       | 3         |
| CORE 070 <sup>1</sup>  | CORE 070                             | Government/Political Science Core Selection           | 3         |
| ECON 2302 <sup>1</sup>   | CORE 080                             | Principles of Microeconomics                          | 3         |
| ACCT 2301 <sup>1</sup>   | CORE 090                             | Principles of Financial Accounting                    | 3         |
| ACCT 2302 <sup>1</sup>   | ACCT 2302                            | Principles of Managerial Accounting                   | 3         |
| MATH 1342 or BUSI 2305 <sup>1</sup>                              | MATH 1342 or BUSI 2305               | Elementary Statistical Methods or Business Statistics | 3         |
| <b>Subtotal</b>  |                                      |   | <b>33</b> |

| Upper-Level Degree Requirements      |  |     |                                      |                                |     |
|--------------------------------------|--|-----|--------------------------------------|--------------------------------|-----|
| Texas A&M University - Central Texas |  |     |                                      |                                |     |
| Texas A&M University - Central Texas | Course Name  | SCH | Texas A&M University - Central Texas | Course Name                    | SCH |
| BUSI 3301                            | Professionalism and Communication in Business              | 3   | MKTG 4305                            | Digital and Internet Marketing | 3   |
| MGMT 3301 or MGMT 4325 <sup>8</sup>  | Principles of Management or Leadership Theory and Practice | 3   | BUSI 4301                            | Business Ethics                | 3   |
| MKTG 3301                            | Marketing  | 3   | BUSI 4359                            | Business Strategy              | 3   |
| MKTG 3316                            | Consumer Behavior  | 3   | MKTG 3318                            | Promotional Strategy           | 3   |
| FIN 3301 <sup>9</sup>                | Financial Management I                                     | 3   | MKTG 3320                            | Marketing Research             | 3   |
| MKTG 4302                            | Services Marketing   | 3   | MKTG 4316                            | Marketing Management           | 3   |
| <b>Subtotal</b>                      |  |     |                                      | <b>36</b>                      |     |
| <b>Total</b>                         |  |     |                                      | <b>129</b>                     |     |

**Notes/Comments**

The following Pathway Plan is suggested for full-time students. A part-time student will need more time to complete this pathway. For assistance with pathway planning, students should schedule an appointment with an academic advisor. This guide is for planning and visualization purposes only.

1. Not all Degree Requirement courses are completed with the AAS. Students will need to complete these remaining lower-level courses at the community college. Please consult a TAMUCT financial aid counselor regarding the consortium agreement process.
2. Any-level electives may be taken at either at Texas A&M University-Central Texas or another institution. Please consult an academic advisor prior to selecting any-level electives.
3. All first-time Austin Community College (ACC) students with fewer than 12 SCH of successful college credit must take EDUC 1300 OR both EDUC 1200 and KINE 1138 in their first semester at ACC. All other students can choose a speech course from the Component Area Option section of the Core Curriculum Course List.
4. RELE 1201 and RELE 1238 may be substituted.
5. Choose course from Restricted Elective [List](#)
6. Must be completed no more than two years before the student's Brokerage License application date.
7. This section has the following considerations:
  - a. May apply conferred Applied Arts and Sciences (A.A.S.) or Certificate of Completion (C.C.)
  - b. May consist of technical, vocational, or military credit (or a combination)
  - c. No student will be considered for the BAAS who has less than 12 semester credit hours in the combination of technical, vocational, or military training (12 hours must be technical/vocational training if no military training)
  - d. With the qualifying 12 semester credit hours, a student may include specified academic electives up to the maximum 36 semester credit hours.
  - e. A maximum of 36 semester credit hours will be allowed
  - f. See the College of Business Administration's academic advisors for more information.
8. If student passed BMGT 1327 for their A.A.S. and received at least a B, MGMT 4325 may be taken.
9. Other field of study course may be used to satisfy requirement.

## Transfer Information

### Transfer of Credit & Student Benefits

**Transfer Central! Your affordable path to a high-quality bachelor's degree.**

[Join Transfer Central](#) and receive exclusive access to resources designed to help you complete your bachelor's degree on time and with less debt:

- Personalized degree planning
- University email address
- Priority class registration
- Dedicated admission counselor
- Customized financial aid consultations
- Invitations to university events and activities

Click [HERE](#) to join now.

### College of Business Administration

Explore all the opportunities the College of Business Administration at A&M-Central Texas has to offer. Visit us [ONLINE](#) to see what is happening!

**Start planning today. Schedule an appointment with a COBA academic advisor. Click [HERE](#) to find a time that meets your schedule.**

### Program Admission Requirements

Undergraduate Admission Requirements:

- Minimum 2.0 cumulative transfer GPA on a 4.0 scale
- Minimum 30 academic, college-level transferable hours
- Must be eligible to return to all previously attended institutions

Additional program admission standards may apply. Visit degree program pages or speak with an A&M-Central Texas admission counselor for additional information.

**Get Connected.** Meet in-person, virtually, or via the phone with an admissions counselor today. Click [HERE](#) to schedule an appointment convenient for you.

### Graduate Studies

Continue to advance your skills and new career opportunities with a graduate degree from Texas A&M University - Central Texas. Click to learn more about the following graduate degrees:

#### [Master of Business Administration](#)

- Computer Information Systems
- Healthcare Administration
- Human Resource Management
- Management
- Data Analytics micro-credential (pending internal approval)
- Leadership for Sustainability

#### [Master of Science – Accounting](#)

#### [Master of Science – Information Systems](#)

#### [Master of Science – Leadership for Sustainability](#)

Graduate Certificates

#### [Healthcare Administration](#)

#### [Leadership for Sustainability](#)